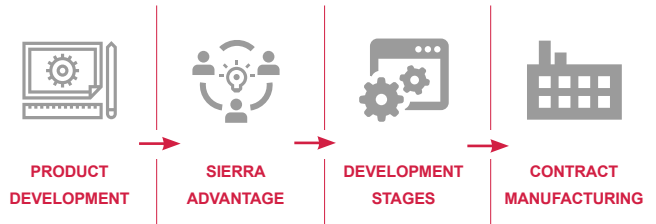


Expand your product line and grow your business with product development support from Sierra Coating Technologies LLC. Sierra® will help your company be the Fastest From Idea to Market.

## Product Development

### Product Development Services

- Raw material planning
- Trial the coating on production equipment
- Quality testing of product



### The Sierra Advantage

- Proven development process with systems for research, testing and approval
- We'll share our ideas to help you develop your intellectual property
- Our production equipment and technical resources are available to meet your demanding development and travel schedules

### Product Development Stages

- Product options, material definitions and vendor identification
- Cost analysis for material and production options
- Formal quotation and quantity price breakdown
- Small trial runs on production equipment to define coating method, quality specifications and production speed
- Production ramp-up trials to create sales samples and test final converting and packaging

### Contract Manufacturing & Toll Coating

- Sierra's customers rely on our equipment and systems to manufacture their product. You can rely on Sierra as part of the branded product supply chain, working to offer our services at a price point attractive to developing or established brands.
- Customers that manufacture or source a base paper or film often supply the material for converting. This helps reduce additional markups in competitive markets.
- Customers that have developed or sourced a proprietary coating often supply the coatings for converting.
- Our customers may also choose to have Sierra supply raw material and manage finished converting, logistics and inventory.